

Table 5 Placement of PRC Equity Issues (recent sampling)

Issue/Listing	Date	USD million	Placement markets and remarks	
China Mobile /HK	October 2000	6600	30% Asia 50% US 20% Europe	New offering of already listed HK company. Vodaphone took \$2.5 billion of placement.
CNOOC /HK+NYSE	February 2001	1,260	40% Asia 30% US 30% Europe	Royal Dutch Shell strategic investor. Switch orders out of PetroChina and Sinopec 25% of demand.
Sinopec	October 2000	3,468	35% Asia 35% US 30% Europe	
Travelsky	February 2001	143	50% Asia 25% US 25% Europe	China funds dominated in Asia. Four strategic investors.
PRC (bond) Samurai	June 2000	284	40% Japan 20% Europe 40% Asia ex-Japan	Half of investors from mainland accounts.
PRC (bond) Global	April 2001	1,000	Global institutions	10 year deal

Source: Finance Asia (various issues)